

THE LIST

**HIGHEST-SELLING
ST. LOUIS
REAL ESTATE
AGENTS**

RANKED BY 2007 SALES VOLUME

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NOTES

Local is defined as St. Louis, St. Charles, Lincoln, Warren, Washington and Jefferson counties and the city of St. Louis in Missouri; all Calhoun, Jersey, Macoupin, Madison, Bond, Clinton, St. Clair and Monroe counties in Illinois.

NR: not ranked last year

Source: The listed Realtors

**ST. LOUIS
HOUSING SNAPSHOT**

March 2008

Average home price:

\$184,130

No. of homes sold: 1,266

March 2007

Average home price:

\$199,051

No. of homes sold: 1,574

Source: St. Louis Association of Realtors

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Management Consulting Firms

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Agent, agency Address Phone/Fax Web site		(rank last year)	2007 sales volume	Units sold in 2007	Status
1	Michelle Syberg and Colby Davis, Mid America Property Partners 1436 Trud Center Drive, St. Peters, Mo. 63376 (636) 720-2750/(636) 730-2751 www.majpro.com	(5)	\$60,457,206	776	team
2	Anna and John Ryan, Coldwell Baker Gundaker 9651 Clayton Road, St. Louis, Mo. 63124 (314) 663-8000/(314) 663-1376 www.thecentraloffice.com	(2)	\$61,620,000	36	team
3	Robb Partners, Cleemann Sobaby's International Realty 34 N. Birchwood Blvd., St. Louis, Mo. 63105 (314) 727-2001/(314) 726-5575 www.colbaltreale.com	(4)	\$58,000,000	80	team
4	Katherine Irvine, Coldwell Baker Gundaker 14830 Clayton Road, Chesterfield, Mo. 63017 (636) 391-1610/(636) 301-3620 www.theirmteam.com	(1)	\$51,000,000	164	team
5	Mary Miko Yogan, Prudential Advantage Realtors 107 W. Lockwood Ave., St. Louis, Mo. 63110 (314) 662-1100/(314) 662-0060 www.mikoyog.com	(3)	\$50,145,000	104	team
6	Barbara Welling, Janet McAfee Inc. 9889 Clayton Road, St. Louis, Mo. 63124 (314) 662-4000/(314) 667-6647 www.barbarawelling.com	(6)	\$47,225,534	29	individual
7	Jiggs Dinn, Prudential Alliance Realtors 1588 S. Lindbergh Blvd., St. Louis, Mo. 63131 (314) 667-7600/(314) 667-6510 www.jiggsdinn.com	(16)	\$41,830,422	50	team
8	Diane Doney, Prudential Select Properties 13275 Manchester Road, St. Louis, Mo. 63131 (314) 775-2056/(314) 775-2051 www.caworldstlouis.com	(17)	\$38,061,178	115	team
9	Susan Brooner, Susan Brooner Service First Real Estate 5237 Highway M, St. Charles, Mo. 63304 (636) 636-1800/(636) 636-8602 www.servicelshomes.com	(10)	\$36,300,000	123	team
10	Sue Martin, Coldwell Banker Gundaker 516 Old Sincier Mill Road, Fenton, Mo. 63026 (636) 343-1900/(636) 343-6630 www.suemartinreale.com	(7)	\$36,061,220	141	team
11	Kristi Mowchen, Prudential Alliance Realtors 17050 Barker Road, Chesterfield, Mo. 63005 (636) 537-0300/(636) 537-2405 www.molherandson.com	(9)	\$33,695,216	60	team
12	Tim Korman, Prudential Alliance Realtors 1588 S. Lindbergh Blvd., Suite 270, St. Louis, Mo. 63131 (314) 667-7600/(314) 667-6510 www.tankorman.com	(13)	\$33,000,000	53	individual
13	Cheryl Johnson, Johnson Realty Inc. 12329 Baltes Lane, St. Louis, Mo. 63131 (314) 726-3174/(314) 726-3184 www.johnsonrealtyofstlouis.com	(NR)	\$31,595,388	141	individual
14	Susan Johnson, Coldwell Baker Gundaker 6235 Mid Rivers Mall Drive, St. Charles, Mo. 63304 (636) 636-3463/(636) 441-3182 www.susjohnson.com	(12)	\$30,576,000	107	individual
15	Kathleen Hobbie, RE/MAX Properties West 16100 Swingley Ridge Road, Chesterfield, Mo. 63017 (314) 276-7653/(636) 300-0030 www.kathleenhobbie.com	(25)	\$30,002,095	100	team
16	James Mill, Coldwell Baker Gundaker 2458 Old Forest Road, Suite 100, St. Louis, Mo. 63043 (314) 878-0234, No main fax www.jrml.com	(11)	\$25,400,000	114	team
17	Barry Upchurch, Barry Upchurch Realty LLC 173 Long Road, Chesterfield, Mo. 63005 (636) 530-7227/(636) 530-7700 www.barryupchurchrealty.com	(14)	\$24,100,370	76	team
18	Steve Mathes, Coldwell Baker Gundaker 9651 Clayton Road, St. Louis, Mo. 63124 (314) 663-8000/(314) 667-1952 www.stevemathes.com	(15)	\$22,675,331	51.3	individual
19	Jodi Chapnick, Mary Dalms, and Mary Wells, RE/MAX Associates 8251 Maryland Ave., Suite 101, St. Louis, Mo. 63105 (314) 727-8008/(314) 727-8550 www.stlrealty.com	(10)	\$22,462,206	42	team
20	John Jackson, RE/MAX Suburban 338 S. Kirkwood Road, Suite 105, St. Louis, Mo. 63122 (314) 669-1850/(636) 606-3232 www.jbjackson.com	(NR)	\$19,500,000	72	team
21	Terry Deneard, Coldwell Baker Gundaker 2101 Bluestone Drive, St. Charles, Mo. 63303 (636) 646-7800/(636) 646-0750 www.deneardterry.com	(20)	\$18,810,504	80	team
22	Jim Herman and Kevin Herley, Edward L. Bakowal 7716 Forsyth Blvd., St. Louis, Mo. 63105 (314) 721-5556/(314) 721-1558 www.bakowal.com	(NR)	\$18,590,750	25	team
23	Jean Schrockel and Megan Rowe, Laura McCarthy 2730 N. Baltes Road, St. Louis, Mo. 63131 (314) 560-1177/(314) 560-5077 www.lauramccarthy.com	(22)	\$18,000,000	37	team
23	Mary "Ond" Johnson, Mary "Ond" Johnson Home Team Realty LLC 1011 Park Ave., St. Louis, Mo. 63104 (314) 436-3970/(314) 436-2048 www.maryond.com	(13)	\$18,000,000	98	team
25	Ann Wreth, Gladys Nelson Inc. 8227 Maryland Ave., St. Louis, Mo. 63105 (314) 721-4756/(314) 721-6642 www.gladynelson.com	(NR)	\$15,977,050	20	individual